SCHEDULE B.

1908

# RHUALL PROBLESIE

ONTARIO DISTRIBUTED OF THE



BEAD OFFICE AND FACTORY

Thoroughly canvass your territory. A small territory well worked will give you more profit than a large ground poorly canvassed.

Make all payments to mature Oct. 1st if at all possible, but never later than January 1st.

Make uniform prices and terms to all customers—if you don't, some one is sure to get "sore" on you.

Never deceive a customer, but always stick to your promises—it will mean more business in the end.

Keep your show room clean and neat and your Machines well set up. Remember that an article is half sold when it has a pleasing appearance.

Get orders signed yourself and don't wait for the General Agent or traveller to come round. If you have a prospect, close him or your opponent may slip in and make the deal.

Use every legitimate means to make your business successful—there are no better goods on the market than those you are handling.

Don't leave that prospect till to-morrow—get after him to-day.

# RETAIL PRICE LIST

1908

#### ONTARIO EDITION

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#### SCHEDULE B, 1908.

RETAIL.

		11 11 11 11 11			
		(	ONE PA	YMENT	
			3.7	D	T.
CODE.	NAME OF MACHINE.	Oct.	Nov.	Dec.	Jan.
		1908	1908	1908	1909
	BINDERS				
Kolniro	No. 3, 5 ft. 20 sec3 H.	127:00	128 00	129 00	130.00
Kelpirist	No.3,6ft , 24 sec 3 H.	128.00	129.00	130.00	131.00
Kelpiroy	No. 3, 7 ft., 28 sec 3 H.	132.00	133.00	134.00	135.00
Kelpirsip	No. 3, 7ft., 28 sec 3 H. with Pole Truck	140.00	141.00	142.00	143.00
Kelpisam	No. 3, 8 ft., 32 sec. 4 H. with Pole Truck	150.00	151.00	152.00	153.00
Kenope	Transport Trucks	6.00			
Kelpmes	Sheaf Carrier	6.00			
	Pole Truck without Trees	15.00			
	" " with Comb, 3H. and 4 H. attachment	19.00			
	Canvas Cover for 5' and 6' machines	3.00			
	" " for 7' and 8' machines	3.50			
	REAPERS				
Kerchief	F. & W. Reaper, 5 ft., 20 sec	66.00	66.75	67.50	68.25

#### SCHEDULE B, 1908.

RETAIL.

Two	Two Equal Payments				EE EQUA	L PAYMI	ENTS
Oct. 1908 1909	Nov. 1908 1909	Dec. 1908 1909	Jan. 1909 1910	Oct. 1908 1909 1910	Nov. 1908 1909 1910	Dec. 1908 1909 1910	Jan. 1909 1910 1911
132.00	133.00	134.00	135.00	138.00	139.00	140.00	141.00
133.00	134.00	135.00	136.00	139.00	140.00	141.00	142.00
137.00	138.00	139.00	140.00	143.00	144.00	145.00	146.00
145.00	146.00	147.00	148.00	151.00	152.00	153.00	154.00
155.00	156.00	157.00	158.00	161.00	162.00	163.00	164.00
69.00	69.75	70.50	71.25	72.00	72.75	73.50	74.25

will be accepted on Binders and Reapers.

30097700

#### SCHEDULE B, 1908.

RETAIL

			ONE P.	AYMENT	
Code.	NAME OF MACHINE.	Oct. 1908	Nov. 1908	Dec.	Jan. 1909
	MOWERS				
Keenly	No. 8, 4½ ft 18 sec. No. 8, 5 ft., 20 sec. No. 8 Giant, 6 ft 24 sec.	51.50 52.00 56.00		53.00	53.00 53.50 57.50
Keenox Keenoxen	No. 9, O.H., $3\frac{1}{2}$ ft 14 sec. No. 9, O.H., 4 ft 16 sec.	48.00 48.50	48.50 49.00		49.50 50.00
	STEEL RAKES				
Kiddest Kiddoned	Tiger Rake, 8 ft, 24 teeth Tiger Rake, 9 ft. 28 Teeth Tiger Rake, 10 ft., 30 teeth Spring Lift Rake, 8 ft., 24 teeth	29.50 30.50 31.75	30.75	31.00 32.25	31.25 32.50
Kick	CHAMPION HAY LOADER	62.00	62.50	63.00	63.50
Kickomy	CHAMPION SIDE RAKE, 3 bar, 2 castor wheels	62.00	62.50	63.00	63.50
Kicker	CHAMPION HAY TED- DER, 6 fork	44.00	44.25	44.50	44.75

NOTE.—When WOOD Wheels are wanted on 8 ft. Rakes instead of STEEL, deduct \$2.00. 9 and 10 ft. Rakes are equipped with Combination Pole and Shafts, and are furnished with Steel Wheels only. Whiffletrees and Neckyoke are not supplied with Loaders or Side Rakes.

Note—No longer terms than TWO PAYMENTS will be combination with Mowers, Rakes may be

#### SCHEDULE B, 1908.

RETAIL.

2	EQUAL :	PAYMENT	rs	THRE	E EQUA	L PAYME	ENTS
Oct. 1908 1909	Nov. 1908 1909	Dec. 1908 1909	Jan. 1909 1910	Oct. 1908 1909 1910	Nov. 1908 1909 1910	Dec. 1908 1909 1910	Jan. 1909 1910 1911
			7-1-				
53.50 54.00 58.00	54.00 54.50 58.50	54.50 55.00 59.00	55.00 55.50 59.50	56.00 56.50 60.50	56.50 57.00 61.00	57.00 57.50 61.50	57.50 58.00 62.00
50.00 50.50	50.50 51.00	51.00 51.50	51.50 52.00	52.50 53.00	53.00 53.50	53.50 54.00	54.00 54.50
30.50 31.50 32.75	30.75 31.75 33.00	31.00 32.00 33.25	31.25 32.25 33.50	31.75 $32.75$ $34.00$	32.00 33.00 34.25	32.25 33.25 34.50	32.50 33.50 34.78
28.00	28.25	28.50	28.75	29.25	29.50	29.75	30.00
64.00	64.50	65.00	65.50	66.50	67.00	67.50	68.00
64.00	64.50	65.00	65.50	66.50	67.00	67.50	68.00
45.00	45.25	45.50	45.75	46.25	46.50	46.75	47.0

accepted on RAKES when sold SINGLY. When sold in included in the THREE PAYMENT Schedule.

#### SCHEDULE B, 1908.

RETAIL.

			ONE PA	YMENT	
Code.	Name of Machine.	Oct.	Nov.	Dec.	Jan.
		1908	1908	1908	1909
	CHAMPION HOE DRILLS				
Kropa	10 Hoe Single 2 horse 10 Hoe Combined 2 horse	69.00	69.50	65.00 70.00	65.50 70.50
Kropab	11 Hoe Single 2 Horse 11 Hoe Combined. 2 horse 12 Hoe Single 2 horse			68.00 $73.50$ $72.00$	
Kropac	12 Hoe Single 2 horse 12 Hoe Combined. 2 horse 13 Hoe Single 2 horse	76.00	76.50	77.00 76.00	77.50
Kropak	13 Hoe Combined, 2 horse 15 Hoe Single2 horse	81.00 82.00	82.50	82.00	83.50
Kropae	15 Hoe Combined 2 horse When 15 Hoe Drill is fur- nished with 2 poles, long	90.00	90.50	91.00	91.50
1	neckyoke, etc add	4.25			

NOTE.—When 3 Horse equipment is required, for 13 or 15 Hoe Drills, see price of 3 Horse Evener on page 27. If extra attachments are not shipped with machines, freight will not be prepaid or allowed.

	CHAMPION DISC DRILLS				
Kropayept Kropayepyx Kropayers Kropayeser.	11 Disc, 2 horse, 7" cut 12 Disc, 2 horse, 6" cut 14 Disc, 2 horse, 6" cut 16 Disc, 2 horse, 6" cut 18 Disc, 3 horse, 6" cut 20 Disc, 3 horse, 6" cut	$80.00 \\ 87.00 \\ 95.00 \\ 103.00$	80.75 87.75 95.75 103.75	81.50 88.50 96.50 104.50	89.25 97.25 105.25

NOTE.—18 and 20 Disc Drills are 2 pole machines.

For extra attachments for Drills see page 27.

#### SCHEDULE B, 1908.

RETAIL.

Two	EQUAL	PAYMEN	TS	THR	EE EQUA	ь Рачмі	ENTS
Oct. 1908 1909	Nov. 1908 1909	Dec. 1908 1909	Jan. 1909 1910	Oct. 1908 1909 1910	Nov. 1908 1909 1910	Dec. 1908 1909 1910	Jan. 1909 1910 1911
66.50 71.50 69.50 75.00 73.50 78.50 77.50 84.00 85.00 93.00	67.00 72.00 70.00 75.50 74.00 79.00 84.50 85.50 93.50	67.50 72.50 70.50 76.00 74.50 79.50 85.00 86.00 94.00	68.00 73.00 71.00 76.50 75.00 80.00 79.00 85.50 86.50 94.50	69.00 74.00 72.00 77.50 76.00 81.00 87.00 88.00 96.00	69.50 74.50 72.50 78.00 76.50 81.50 80.50 87.50 96.50	70.00 75.00 73.00 78.50 77.00 82.00 81.00 88.00 89.00 97.00	70.50 75.50 73.50 79.00 77.50 82.50 81.50 88.50 89.50 97.50
80.75 83.75 90.75 98.75 107.25 117.25	81.50 84.50 91.50 99.50 108.00 118.00	82.25 85.25 92.25 100.25 108.75 118.75	86.00 93.00 101.00 109.50	87.50 94.50 102.50 111.50	85.25 88.25 95.25 103.25 112.25 122.25	86.00 89.00 96.00 104.00 113.00 123.00	86.75 89.75 96.75 104.75 113.75 123.75

PAYMENTS will be accepted on Drills.

#### SCHEDULE B, 1908.

RETAIL.

			ONE PA	YMENT	
Code.	Name of Machine.	Oct.	Nov.	Dec.	Jan.
		1908	1908	1908	1909
		1300	1300	1300	1303
	CHAMPION				
	CULTIVATING AND				
	SEEDING MACHINERY				
			319.79		
Krovacan	Spring Tooth Seeder, 10 teeth, 2 horse	50.00	50 50	51.00	71 50
Krovad	pring Tooth Seeder,	50.00	50.50	51.00	51.50
	12 Teeth, 2 horse	54.00	54.50	55.00	55.50
Krovag	Spring Tooth Seeder, 16 teeth, 3 horse	63 00	63.50	64.00	64.50
Krotaint	Spring Tooth Cultivator, 10	05.00	05.50	01.00	01.00
Waste:	teeth, 2 horse	35.00	35.25	35.50	36.00
Mrotaj	Spring Tooth Cultivator, 12 Teeth, 2 horse	38.00	38.25	38.50	39.00
Krotal	Spring Tooth Cultivator, 16				
Kroton	teeth, 3 horse Climax Stiff Tooth Culti-	45.00	45.25	45.50	46.00
Krotap	vator, 9 teeth, 2 poles, 3				
	horse	54.00	54.50	55.00	55.50
Krotapac	Climax Cultivator, 9 teeth, 1 pole, 2 horse	52 00	52 50	53.00	53.50
Kribo	New American Cultivator,	32.00	32.00	33.00	33.30
	double lever, telescope	27 00	25 25	25 50	20 00
	axle	35.00	35.25	35.50	30.00

Champion Cultivators and Seeders are shipped equipped with 2" Reversible Steel Points. Thistle Cutters, etc., are supplied extra.—For prices see page 28.

#### SCHEDULE B. 1908.

RETAIL.

Two	Two Equal Payments				EE EQUA	L PAYMI	ENTS
Oct. 1908 1909	Nov. 1908 1909	908   1908		Oct. 1908 1909 1910	Nov. 1908 1909 1910	Dec. 1908 1909 1910	Jan. 1909 1910 1911
					į.		
52.50	53.00	53.50	54.00	55.00	55.50	56.00	56.50
56.50	57.00	57.50	58.00	59.00	59.50	60.00	60.50
65.50	66.00	66.50	67.00	68.00	68.50	69.00	69.50
37.00	37.25	37.50	38.00				
40.00	40.25	40.50	41.00				
47.00	47.25	47.50	48.00				
56.50	57.00	57.50	58.00				
54.50	55.00	55.50	56.00				
37.00	37.25	37.50	38.00				

<sup>&</sup>quot;Climax" Cultivator is furnished and shipped with 1 set 2" points.
4", 7" and 10" points are supplied as extras when ordered.

N. A. Cultivator is furnished and shipped with 1 set 2" Reversible Points. Thistle points are supplied as extras when ordered.

#### SCHEDULE B, 1908.

RETAIL.

			One P	AYMENT	
Code.	NAME OF MACHINE.	Oct. 1908	Nov. 1908	Dec. 1908	Jan. 1909
	CHAMPION MANURE SPREADERS				
Krowabacy .	No. 1, 30 bushels, 2 horse	125.00	126.00	127.00	128.00
Krowabads	No. 2, 40 bushels, 2 horse	128.00	129.00	130.00	131.00
Krowabapx .	No. 2, 40 bushels, 3 horse	130.00	131.00	132.00	133.00
Krowabedy	No 3, 50 bushels, 2 or 3 horse	135.00	136.00	137.00	138.00
Krowabeef	No. 4, 70 bushels, 2 or 3 horse		146.00	147.00	148.00

RE MANURE SPREADERS.—Whiffletrees and Neckyoke, together with evener named above, to be furnished with each machine. The machine will be equipped with 5" rear tires and 4" front tires. Mud lugs are furnished with each spreader. Steel or wood wheels furnished at option of purchaser.

#### SCHEDULE B, 1908.

RETAIL.

Two Equal Payments			THREE EQUAL PAYMENTS				
Oct. 1908 1909	Nov. 1908 1909	Dec. 1908 1909	Jan. 1909 1910	Oct. 1908 1909 1910	Nov. 1908 1909 1910	Dec. 1908 1909 1910	Jan. 1909 1910 1911
130.00	131.00	132.00	133.00	135.00	136.00	137.00	138.00
133.00	134.00	135.00	136.00	138.00	139.00	140.00	141.0
135.00	136.00	137.00	138.00	140.00	141.00	142.00	143.00
140.00	141.00	142.00	143.00	145.00	146.00	147.00	148.00
150.00	151.00	152.00	153.00	155.00	156.00	157.00	158.00

will be accepted on Manure Spreaders.

#### SCHEDULE B, 1908.

RETAIL.

		ONE PAYMENT			
Code.	Name of Machine.	Oct. 1908	Nov. 1908	Dec. 1908	Jan. 1909
	DISC HARROWS				
Kretaba	Lion No. 0, 2-h., 12x16	28.00	28.25	28.50	28.75
Kretabest	Lion No. 00, 2-h., 14x16	30.00	30.25	30.50	30.75
Kobold	Windsor No. 1, 3-h., 12x16	31.00	31.25	31.50	31.75
Kopeck	Windsor No. 2, 3-h., 14x16	34.00	34.25	34.50	34.75
Kopidy	Windsor No. 3, 4-h., 16x16	41.00	41.25	41.50	41.75
Koran	Windsor No. 4, 3-h., 12x18	34.00	34.25	34.50	34.75
Kraal	Windsor No. 5, 3-h., 14x18	36.00	36.25	36.50	36.75
Krad	Windsor No. 6, 4-h., 16x18	42.00	42.25	42.50	42.75
Kraken	Windsor No. 7, 3-h., 12x20	36.00	36.25	36.50	36.75
Kreese	Windsor No. 8, 3-h., 14x20	41.00	41.25	41.50	41.75
	CHAMPION				
	LAND ROLLERS				
Krowacab Krowacer	8 ft. x 27 in., 3 drums 8 ft. x 30 in., 3 drums 9 ft. x 27 in., 3 drums 9 ft. x 30 in., 3 drums	43.00 45.00 45.00 47.00	43.25 45.25 45.25 47.25	43.50 45.50 45.50 47.50	43.75 45.75 45.75 47.75

Note—No longer terms than TWO PAYMENTS

#### SCHEDULE B, 1908.

RETAIL.

EQUAL	PAYMENT	rs	THR	EE EQUA	ь Рачм	ENTS
Nov. 1908 1909	Dec. 1908 1909	Jan. 1909 1910	Oct. 1908 1909 1910	Nov. 1908 1909 1910	Dec. 1908 1909 1910	Jan. 1909 1910 1911
20. *0			;j.	_		
		1				
				8		
35.50	35.75	36.00				
42.50	42.75	43.00				
35.50	35.75	36.00				
37.50	37.75	38.00				
		44.00		, ,		25 8 54
42.50	42.75	43.00				
46.50 46.50	$46.75 \\ 46.75$	47.00 47.00				
	Nov. 1908 1909 29.50 31.50 32.50 42.50 37.50 42.50 42.50 44.50 46.50	Nov. 1908 1909 Dec. 1908 1909 29.50 29.75 31.50 31.75 32.50 35.75 42.50 42.75 37.50 37.75 42.50 42.75 42.50 42.75 42.50 42.75 42.50 42.75 42.50 42.75	1908     1908     1909     1910       29.50     29.75     30.00       31.50     31.75     32.00       32.50     32.75     33.00       35.50     35.75     36.00       42.50     42.75     43.00       37.50     37.75     38.00       43.50     43.75     44.00       37.50     37.75     38.00       42.50     42.75     43.00       42.50     42.75     43.00       46.50     46.75     47.00       46.50     46.75     47.00       46.50     46.75     47.00       46.50     46.75     47.00	Nov. 1908 1909 1910	Nov. 1908 1909         Dec. 1908 1909 1910         Jan. 1908 1909 1910         Nov. 1908 1909 1910           29.50         29.75         30.00           31.50         31.75         32.00           32.50         32.75         33.00           35.50         35.75         36.00           42.50         42.75         43.00           37.50         37.75         38.00           43.50         43.75         44.00           37.50         37.75         38.00           42.50         42.75         43.00	Nov. 1908 1909 1909         Dec. 1908 1909 1910         Jan. 1908 1909 1910         Nov. 1908 1909 1910         Dec. 1908 1909 1910           29.50         29.75         30.00           31.50         31.75         32.00           32.50         32.75         33.00           35.50         35.75         36.00           42.50         42.75         43.00           37.50         37.75         38.00           43.50         43.75         44.00           37.50         37.75         38.00           42.50         42.75         43.00

will be accepted on Disc Harrows and Rollers,

#### SCHEDULE B, 1908.

RETAIL.

			ONE PA	AYMENT	
Code.	Name of Machine.	Oct.	Nov.	Dec.	Jan.
		1908	1908	1908	1909
	SCOTCH				
	DIAMOND HARROWS				
	Complete with Eveners				
	No. 3 Ont., 3 sec., cuts 9 ft. No. 30, 3 sec., cuts 9 ft No. 43, 4 sec., cuts 12 ft	16.00 $16.75$ $18.75$	16.25 $17.00$ $19.00$		
Kretafogs	No. 53, 5 sec., cuts 15 ft No. 300, 3 sec., cuts 12 ft	$\frac{22.00}{18.25}$	22.25 $18.50$		
	No. 430, 4 sec., cuts 12 ft No. 4300, 4 sec., cuts 16 ft	19.75 22.25	20.00 $22.50$		
en cui	SCUFFLERS	,			
Kitten Kittenish	No. 1 Scuffler, 7 teeth No. 2 Scuffler, 5 Teeth	$10.75 \\ 9.75$	11.00 10.00		
	SPRING				
	TOOTH HARROWS				
Kiltege Kilpatrick Kilkobeds Kilkab	$16 \operatorname{Tooth}, 1^{\frac{2}{4}} \operatorname{in}. \dots$ 16 Tooth, I I-2 in	$12.00 \\ 13.00 \\ 14.00 \\ 15.00$	$13.25 \\ 14.25$		
	Furnished with All Steel Frame or Wood Cross Bars as desired.				

Note—No longer terms than One Payment will be accepted on Scotch Diamond Harrows, Scufflers and Spring Tooth Harrows.

#### SCHEDULE B, 1908.

RETAIL.

				FALL SALES	
Code	Name of Machine	Oct. 1908	Jan. 1909	Mar. 1909	Oct. 1909
	WALKING PLOWS				
Kingdom Kinglas Kirkalap	No. 18 Plow, gen'l purpose. No. 20 Plow, stubble No. 21 Plow, gen'l purpose.	14.00 14.00 13.50 13.50 14.00 13.50 14.00 14.00 14.00 14.50	14.25 14.25 13.75 13.75 14.25 13.75 14.25 14.25 14.25 14.25	14.00 14.00 13.50 14.00 13.50 14.00 13.50 14.00 14.00 14.00	14.25 14.25 13.75 14.25 13.75 14.25 14.25 14.25 14.25 14.25
Kissing	Side Hill Plow, one-horse Side Hill Plow, two-horse One Horse Plow	13.50 14.50 12.00	13.75 14.75 12.25	13.50 14.50 12.00	13.75 14.75 12.25
Kitipader	"Crown" Gang Plow, with Sod or Stubble Bottoms, straight Coulters "Crown" Gang Plow, Sod or Stubble Bottoms, rolling Coulters	32.00	32.25	29.00 32.00	32.25

Note—No longer terms than ONE PAYMENT will be accepted on Plows.

#### TWO-HORSE

			SALES MADE BETWEEN SEPT. 1ST & DEC. 31ST		
			One Pa	yment.	
Code.	SKEIN.	TIRE.	June, '08	Oct., '08	
Wady . Wafer Waffle Wafflest Waft. Waftip Waftok Wagac Wagapy Wagasm Wager Wageso Waggle Wagtail Waif Wailn Wainy Wainscot	$3\frac{1}{4} \times 10$ $3\frac{1}{2} \times 11$ $3\frac{3}{4} \times 12$ $4 \times 12$	$ \begin{cases} 2 \frac{1}{2} \times \frac{1}{2} \frac{1}{2} \frac{1}{2} \\ 2 \frac{1}{2} \times \frac{1}{2} \frac{1}{2} \frac{1}{2} \frac{1}{2} \\ 3 \times \frac{1}{2} \frac{1}{2} \frac{1}{2} \frac{1}{2} \frac{1}{2} \frac{1}{2} \\ 2 \frac{1}{2} \times \frac{1}{2} \frac{1}{2} \frac{1}{2} \frac{1}{2} \times \frac{1}{2} \frac{1}{2} \frac{1}{2} \times \frac{1}{2} \frac{1}{2} \times \frac{1}{2} \frac{1}{2} \times \frac{1}{$	56.50 59.50 60.75 58.00 59.50 59.75 62.00 65.50 66.50 67.00 68.00 70.00 71.00 72.00 71.50 73.00	58.00 61.00 62.25 59.50 61.00 61.25 63.50 67.00 68.00 68.50 69.50 71.50 72.50 73.50 73.00 74.50	

The term "Gear" means the running gear with pole, and does not include trees and yoke. A wagon is complete when it has, in addition to the "Gear," double or shelving box, seat, trees and yoke. Two-horse single boxes measure 11 feet long, 12 inches deep, 38, 40 or 42 inches wide, fitted with top box 8 inches deep, or shelving 8 inches deep. All other sizes in boxes up to 12 feet long, 24 inches deep, \$2.00 extra.

Standard height of wheels: Farm Wagons, low, 3 feet 2 inches, and 4 feet; medium, 3 feet 5 inches, and 4 feet 3 inches; or high, 3 feet 7 inches, and 4 feet 5 inches. All other heights in wheels, \$2.00

per set extra.

For wagons required with Block Reach add \$1.00 to Schedule. Price for Wagon Boxes with O.G. Shelving and Extension Dash, add \$5.50 to Schedule.

No longer than Two Pays will be accepted on Wagons or Gears.

#### WAGON GEARS

WAGON - GEAR	RS			
SALES MADE BETWY 1ST AND DECEM		Sales Made Between Jan. 1st and Aug. 31st.		
Two Pay	ments.	One Payment.	Two Payments.	
½ June, '08 ½ Oct., '08	½ June, '08 ½ June, '09	Oct., '08.	½ Oct., '08 ½ Oct., '09	
57.50 60.50 61.75 59.00 60.50 60.75 63.00 66.50 67.50 68.00 69.00 71.00 72.00 73.00 72.50 74.00 76.00	59.00 62.00 63.25 60.50 62.00 62.25 64.50 67.50 68.50 69.50 70.50 72.50 73.50 74.50 74.00 75.50 77.50	56.50 59.50 60.75 58.00 59.50 59.75 62.00 65.50 66.50 67.00 68.00 70.00 71.00 72.00 71.50 73.00 75.00	59.00 62.00 63.25 60.50 62.00 62.25 64.50 67.50 68.50 69.50 70.50 72.50 73.50 74.50 74.00 75.50 77.50	

#### TWO-HORSE

CODE.	Skein.	TIRE.		E BETWEEN 2 DEC. 31st.  Lyment.  Oct., '08	
Waistabe	3½ x 10	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	73.50 76.50 78.00	75.00 78.00 79.50	
Waistafax	$3\frac{1}{2} \times 11$	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	75.00 76.50 77.00 78.50	76.50 78.00 78.50 80.00	
Waistajip. Waistakis. Waistalem Waistam. Waistant	$3\frac{3}{4} \times 12$	$\begin{array}{c} 2 & x \frac{5}{8} \\ 2\frac{1}{2} & x \frac{1}{2} \\ 2\frac{1}{2} & x \frac{5}{8} \\ 3 & x \frac{1}{2} \\ 3 & x \frac{5}{8} \end{array}$	82.50 82.50 83.50 84.00 85.00	84.00 84.00 85.00 85.50 86.50	
Waistapk	4 x 12	$\begin{array}{c} 2 & x \frac{3}{4} \\ 2\frac{1}{2} & x \frac{5}{8} \\ 2\frac{1}{2} & x \frac{3}{4} \\ 3 & x \frac{5}{8} \end{array}$	87.00 87.00 88.00 89.00	88.50 88.50 89.50 90.50	
Waistater	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{c} 2\frac{1}{2} \times \frac{3}{4} \\ 3 \times \frac{5}{8} \\ 3 \times \frac{3}{4} \end{array}$	88.50 90.00 91.00	90.00 91.50 92.50	
,			The state of the s		

Note.—See foot-note on previous page for explanation of Wagons,

Complete.
No longer time than Two Payments will be accepted on Wagons,

Complete.

#### **WAGONS COMPLETE**

SALES MADE BETWEEN SEPTEMBER 1ST AND DECEMBER 31ST.

SALES MADE BETWEEN JAN.
1ST AND AUG. 31ST.

1st and Decem	1st and December 31st.		Aug. 31st.
Two Pay	ments.	One Payment.	Two Payments.
½ June, '08 ½ Oct., '08	½ June, '08 ½ June, '09	Oct., '08.	½ Oct., '08 ½ Oct., '09
74.50 77.50 79.00 76.00 77.50 78.00 79.50 83.50 84.50 84.50 85.00 86.00 88.00 89.00	76.00 79.00 80.50 77.50 79.00 79.50 81.00 85.00 86.00 86.50 87.50 89.50 90.50	73.50 76.50 78.00 75.00 76.50 77.00 78.50 82.50 82.50 83.50 84.00 85.00 87.00 88.00	76.00 79.00 80.50 77.50 79.00 79.50 81.00 85.00 86.00 86.50 87.50 89.50 90.50
90.00	91.50	89.00	91.50
89.50 91.00 92.00	91.00 92.50 93.50	88.50 90.00 91.00	91.00 92.50 93.50
			4

#### FARM TRUCK

			Sales Made Between Sept. 1st & Dec. 31st. One Payment.		
Code.	SKEIN.	TIRE.	June, '08	Oct., '08	
Waken	3 x 9	$1\frac{3}{4} \times 7/16$	51.75	53.25	
Wakeful	$3_{4}^{1} \times 10$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	56.50 59.50 60.75	58.00 61.00 62.25	
Wallow	$3\frac{1}{2} \times 11$	$\begin{array}{cccc} 2 & x \frac{1}{2} \\ 2\frac{1}{2} & x \frac{1}{2} \\ 3 & x \frac{1}{2} \end{array}$	58.00 59.75 62.00	59.50 $61.25$ $63.50$	
Waltz Wampum	$3^3_4 \times 12$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	67.00 68.00	68.50 69.50	
Wand	4 x 12	3 x 5/8	72.00	73.50	
		_			

#### **GEARS**

Sales Made Between September 1st and December 31st.

Sales Made Between Jan. 1st and Aug. 31st.

Two Payr	ments.	One Payment.	Two Payments.		
½ June, '08	½ June, '08	Oct., '08.	12 Oct., '08		
½ Oct., '08	½ June, '09		12 Oct., '09		
52.75	54.25	51.75	54.25		
57.50	59.00	56.50	59.00		
60.50	62.00	59.50	62.00		
61.75	63.25	60.75	63.25		
59.00	60.50	58.00	60.50		
60.75	62.25	59.75	62.25		
63.00	64.50	62.00	64.50		
68.00	69.50	67.00	69.50		
69.00	70.50	68.00	70.50		
73.00	74.50		74.50		

#### FARM TRUCKS

			SALES MADE BETWEEN SEPT. 1ST & DEC. 31ST.		
			One Pa	ayment.	
Code.	SKEIN.	TIRE.	June, '08	Oct., '08	
Wandaft	3 x 9	$1\frac{3}{4} \times 7/16$	63.50	65.00	
Wandagim Wandahop Wandaker	$3\frac{1}{4} \times 10$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	73.50 76.50 78.00	75.00 78.00 79.50	
Wandaltim	$3\frac{1}{2} \times 11$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	75.00 77.00 78.50	76.50 78.50 80.00	
Wandapper	$3_4^3 \times 12$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	84.00 85.00	85.50 86.50	
Wandastog	4 x 12	3 x 5/8	89.00	90.50	

#### **HEAVY LOG**

Wanton	$3\frac{3}{4} \times 12$ $4 \times 12$ $4\frac{1}{4} \times 12$	3 X 5 8 3 X 5 5 3 X 5 8	73.00 76.00 78.00	74.50 77.50 79.50

 ${\tt Note.}$  —The term "Gear, etc.," is explained after Two-Horse Wagons.

Standard height of Farm Truck wheels, 3 feet 6 inches and 3 feet 8 inches.

#### COMPLETE

SALES MADE BETWEEN SEPTEMBER 1ST AND DECEMBER 31ST.

SALES MADE BETWEEN JAN. 1ST AND AUG. 31ST.

Two Payr	ments.	One Payment.	Two Payments.
½ June, '08	½ June, '08	Oct., '08.	½ Oct., '08
½ Oct., '08	½ June, '09		½ Oct., '09
64.50	66.00	63.50	66.00
74.50	76.00	73.50	76.00
77.50	79.00	76.50	79.00
79.00	80.50	78.00	80.50
76.00	77.50	75.00	77.50
78.00	79.50	77.00	79.50
79.50	81.00	78.50	81.00
85.00	86.50	84.00	86.50
86.00	87.50	85.00	87.50
90.00	91.50	89.00	91.50

#### **TRUCKS**

	1		
74.00 77.00 79.00	75.50 78.50 80.50	73.00 76.00 78.00	75.50 78.50 80.50

# ONE-HORSE WAGON GEARS.

SALES MADE BETWEEN JAN. 1ST AND AUG. 31ST.	One Payment. Two Payments.	½ Oct., '08 ½ Oct., '09	53.25	54.25	55.25
SALES MAD JAN. 1ST AN	One Payment.	Oct., '08.	50.75	51.75	52.75
BER 1ST	yments.	½ June, '08 ½ June, '08 ½ Oct., '08	53.25	54.25	55.25
Sales Made Between September 1st and December 31st.	Two Payments.	½ June, '08 ½ Oct., '08	51.75	52.75	53.75
TADE BETWE AND DECE	One Payment.	Oct., '08	52.25	53.25	54.25
SALES N	One Pa	June, '08	50.75	51.75	52.75
		Tire.	$1\frac{1}{2} \times 7/16$	$\int 1\frac{3}{4} \times 7/16$	2x4
		Skein.	$2\frac{3}{4} \times 8$	0 6	6 X 6
		Code.	Wad	Waddle	Wade

# WAGONS COMPLETE ONE-HORSE

65.00	00.99	67.00	
62.50	63.50	64.50	
65.00	66.00	67.00	27.50
63.50	64.50	65.50	26.50
64.00	65.00	00.99	27.00
62.50	63.50	64.50	26.00
1½ x 7/16	$1\frac{3}{4} \times 7/16$	2x½	Frue'' 14ft. Combination Stock and Hay Rack
2 <sup>3</sup> / <sub>4</sub> x 8	c c	e x e	"True" 14ft tion Stoel Rack
Wadeafg	Wadebent	Wadeder	Wander

Wagon is complete when it has, in addition to the "gear," single box and seat.

One-horse Single Box measures 10 feet long, 9 inches deep, 38, 40 or 42 inches wide. All other sizes in boxes up to 12 feet long, \$1.00 extra.

Standard height of wheels, 3 feet 5 inches and 4 feet. All other heights in wheels, \$2.00 per set extra.

No longer than Two Payments will be accepted on Wagons or Gears. A One-horse The term "Gear" means the running gear with pole or shafts, and does not include trees and yoke.

FARM DUMP CARTS COMPLETE

Two Payments.	½ June, '08 ½ Oct., '08	1	37.50	98.90	38.50	39.50	41.00	42.00	
YMENT,	Oct., '08		38.00	99.00	39.00	40.00	41.50	42.50	
ONE PAYMENT.	June, '08		37.00	38.00	38.00	39.00	40.50	41.50	
Тив	, '		2 x 2	(22 x 2	2 x ½	2½ x ½	2 x 85	22 x 8	
N. Carana	CANAGA		3½ x 10		91 11	02 A LL	0	64 X 12	
	4400		Waistban	Waisteop	Wait	Waiter	Waive	Wake,	

Prices for Railroad Contractors' Dump Carts will be quoted promptly when requested.

# SLEIGHS-Steel Shoes

				ONE PAYMENT.	MENT.	Two Payments.
Catalogue No.	*	DESCRIPTION. SIZE OF SHOB.	эное.	June, '08	Oct., '08	1 June, '08 2 Oct., '08
A24	:	A24 One Horse Delivery Bobs only 1½ inch	:	29.00	30.00	29.50
A25		A25 Ont. One Beam Sloop, 1 Horse 2 inch	:	28.00	29.00	28.50
A21		A21 Ont, One Beam Sloop 2 inch	:	28.00	29.00	28.50
A22		A22 Ont, One Beam Sloop 2½ inch	:	31.00	32.00	31.50
A23	:	A23 Ont, One Beam Sloop 3 inch	:	32.50	33.50	33.00
A19	:	A19 Ont. Two Kneed Sleigh 2 inch	:	31.00	32.00	31.50
A20	:	A20 Ont. Two Kneed Sleigh 2½ inch	:	33.00	34.00	33.50
		For 3-kneed sleighs, add\$3.00				
		For Cast Shoes, add\$3.00				
		For Bunks instead of Bolsters, add\$1.25				
			=		=	

Nore.—Sleighs ordered with Log Bunks instead of Bolsters add \$1.50 per Sleigh. Rings in Bolster Stakes extra per Sleigh, 25 cents. Two-horse Sleighs ordered with Shafts instead of Pole, add \$1.00 extra. No longer than Two Pays accepted on Sleighs.

#### SCHEDULE B, 1908.

RETAIL.

	WHOLE- SALE.	RETAIL.
Hoe Drills.  3-Horse Evener Grass Seed Box for 10 Hoe Grass Seed Box for 11 Hoe Grass Seed Box for 12 Hoe Grass Seed Box for 13 Hoe Grass Seed Box for 14 Hoe Grass Seed Box for 15 Hoe	2.50 5.00 5.00 5.50 5.50 6.00 6.00	3.00 6.00 6.50 6.50 7.00 7.00
3-Horse Evener Grass Seed Box for 11 Disc. Grass Seed Box for 12 Disc. Grass Seed Box for 14 Disc. Grass Seed Box for 16 Disc. Grass Seed Box for 18 Disc. Grass Seed Box for 18 Disc. Grass Seed Box for 20 Disc.	2.50 5.00 5.50 6.00 6.00 6.50 7.00	3.00 6.00 6.50 7.00 7.00 8.00 8.50
Grain Box for 10 Tooth Cultivator.  Grain Box for 12 Tooth Cultivator.  Grain Box for 16 Tooth Cultivator.  Grain Box for 16 Tooth Cultivator.  Grass Seed Box for 10 Tooth Cultivator  Grass Seed Box for 12 Tooth Cultivator  Grass Seed Box for 16 Tooth Cultivator	1.00 10.00 11.00 12.00 4.50 5.00 5.50	2.00 12.00 13.00 14.00 5.00 6.00 7.00
N. A. CULTIVATOR.  Bean Harvester Attachment	9.00	12.00

#### SCHEDULE B, 1908.

RETAIL.

	WHOLE- SALE.	RETAIL.
Champion Thistle Points, 7 in., per set of 10	1.90 2.25 3.00 2.00 2.25 2.50 3.00	2.50 3.00 4.00 2.75 3.00 3.00 3.50
Manure Spreaders.  Brake or Lock for hilly sections Three-horse Hitch extra Three-horse Evener in place of Two-Horse. Slow Feed. Fast Feed Drill Attachment for manuring in rows. Lime Hood or Wind Break. Mud Locks, per set of 2 wheels. End Board.	4.00 4.00 2.00 1.00 7.00 4.00 3.00 2.00	5.50 5.50 2.75 1.50 9.25 5.50 4.00 2.75
DISC HARROWS.  For 4-Horse Equipment in place of 3-Horse	1.25	1.75
Scotch Diamond Harrows—Sections Only.           No. 3	2.75 3.00 3.50	$4.25 \\ 4.75 \\ 5.25$

#### SCHEDULE B, 1908.

RETAIL.

	WHOLE-	RETAIL.
S. D. Harrows (continued)		
COMPLETE EVENERS ONLY.		
No. 3, 30, 43, 300, 430	1.75 2.25	$2.25 \\ 3.25$
Scufflers.		
Long Hillers	1.25 .50	2.00 1.00
PLOWS.		
Single Bottoms for "Crown" Gang Plow	6.00 1.50 3.00 4.50 2.50	7.00 2.00 3.75 6.00 3.25
WAGONS.		
One-Horse Single Box, 10 ft. One-Horse Single Box, 10 ft., with drop tail board Two-Horse Single Box, 11 ft. Top Box or Shelving One-Horse Wagon. Top Box or Shelving Two-Horse Wagon. Spring Seat. Trees and Neckyoke. Trees and Neckyoke, heavy Gears. One-Horse Wagon Pole. Iron Bound Double and Single Trees.	8.50 9.50 10.00 3.00 2.75 2.75 3.00 3.25 4.50	10.50 11.50 11.75 3.50 3.50 3.50 4.00 4.00 5.50

#### SCHEDULE B, 1908.

RETAIL.

	WHOLE-	RETAIL.
SLEIGHS.		
Box for One-Horse Delivery	8.50	9.50
Seat for One-Horse Delivery	3.00	4.00
Cushion for Seat	3.00	3.00
Full Drop Back	2.00	2.25
Lazy Back for Seat.	.75	.75
Pole, complete, One-Horse	3.25	4.00
Pole, complete, two-Horse	3.25	4.00
Log Bunks for 2 in. Sleighs, per pair	3.00	3.75
Log Bunks for 3 in. Sleighs, per pair	3.50	4.25
Bolsters for One-Beam, per pair	2.75	3.75
Bolsters for Two-Knee, per pair	3.50	4.50
Shafts, per pair	4.00	5.00

#### RE WAGONS

### AGENTS WILL PLEASE NOTE THE FOLLOWING:

Notes must be dated the day sale is made.

If longer time than six months is wanted on one payment, add 40c. per month to all Wagons and Trucks— $2\frac{1}{2}$  inch arm to  $3\frac{1}{2}$  inch arm inclusive—and 50c. per month on all larger sizes. For additional time on two payments add 25c. per month on all sizes— $2\frac{1}{2}$  inch arm to  $3\frac{1}{2}$  inch arm inclusive—and 40c. per month on all larger sizes.

It is particularly requested that agents, in making sales, will adhere to standard sizes of arm, width and thickness of tire, as well as width of bolster. It so often happens that delays occur in shipment on account of an order written for a special size having to be specially made at a great increase of cost, while, at the same time, we may have plenty of standard goods in stock.

When ordering Wagons, care must be taken to state height of wheels, size of arms, size of tire, width of bolsters, and whether full or three-quarter shelving, O.G. shelving or top-boxes are wanted.

Prices quoted for Gears only do not include Neckyoke or Double Trees.

Extra parts for repairs are not supplied upon commission.

When wheels are required of special height other than specified in catalogue, reasonable time must be allowed for filling of order. No cancellation of any special order will be considered.

### GOODS FOR MANITOBA AND NORTH-WEST

For the protection of our agents in Manitoba and North-West, where goods may be shipped, who are expected to look after any customers taking machines from this Province, in the way of setting up, starting, and, when necessary, adjusting them, an additional charge over Ontario schedule will be made as follows:—

On Binders \$5.00
On Mowers
On Drills, according to size and style\$3.00—5.00
On Rakes
On Disc Harrows
On Drag Harrows, according to size50c.—1.00

The above prices are for delivery, freight prepaid, to your station in Ontario only.

We especially ask our agents to obtain the above addition to our full retail Ontario price on all goods going to Manitoba or North-West.

THE FROST & WOOD CO., LIMITED.

#### INSTRUCTIONS AND ADVANCE CHARGES

When goods are sold on two and three payments the notes must be drawn for two and three equal amounts respectively. When the first note of a two payment sale, and the first or second note, or both, of a three payment sale are drawn for less than equal payments, interest will be charged on the difference.

When goods sold on longer terms than those provided for in this schedule, the following advanced charges will be made for the extended time:—

1.00	per montn
.75	"
. 50	"
.50	"
.25	"
.25	"
.25	"
	.75 .50 .50 .25

#### MEMORANDA

#### MEMORANDA

#### MEMORANDA

## Schedule of Agents' Discounts from 1908 Retail List

0	Binders	\$20.00
	Binders	\$ 1.00
66	Transport Trucks	\$ 1.00
"	Sheaf Carriers	
66	Canvas Binder Covers	
15	Pole Trucks	\$ 3.00
66	Reapers	\$10.00
66	Mowers	
4.6	Sulky Bakes	\$ 7.00
66	Side Delivery Rakes	\$12.00
16	Hay Loaders	
66	Hay Tedders	· · · · · · Þ / · · · ·
6:	Hoe Drills	\$14.00
66	Disc Drills	\$15.00
66	Broadcast S eders	\$10.00
	Spring Tooth Cultivators	\$10.00
16	Climax Cutivators	\$12.00
66	N. A. Cultivators	\$ 8.00
	N. A. Cultivators	\$20.00
	Manure Spreaders	\$ 8 00
6	Disc Harrows	# 0.00
	Land Rollers	p 3.00
61	Scotch Diamond Harrows	\$ 0.00
	Spring Tooth Harrow	\$ 5.00
6;	Soufflore	4.00
66	Walking Plows	\$ 4.00
66	Crown Gang Plows	
66	Wagons-all kinds	··
66	Carts	\$ 1.00
66		\$ 4.00
		\$ 5.00
	Dioigno	

PUSH the sale of STANDARD GOODS listed in heavy BLACK TYPE.

Don't trust to luck—only those who work will succeed.

Trusting to luck is only another name for trusting to laziness.

Success does not consist of never making blunders, but in never making the same one a second time.

Never rest satisfied because you have done well—try to do better.

Don't be blind to what the opposition agent is doing. Don't imagine that he is not working—you will realize your mistake if the trade slips past you.

Sell only to persons in good credit—we do not want to have anything to do with the man that cannot meet his bills.

Keep the Company frequently advised of your stock on hand, and its condition.

Get your settlements in early and keep your notes clean and neat. We will send you large envelopes to hold them, if you ask us.

Be prompt in all things—with the farmer as well as with your Company,

SCHEDULE B.

1908

# IRABILIZATE F PRICH HSI

(O) PARTE ( STE ( O) EDITION



HEAD OFFICE AND FACTORY:

SMITTE'S FALLIS . . ONTARIO